



Déjà-vu at Fruit Logistica, Berlin, from left to right: Marco Spiess (agent relations Panalpina), Sami A. Hirani (TML), Mohammed Anees (TML), Priyantha Punchihewa (MIT Cargo), Stefan Karlen (CEO Panalpina), Estuardo Larrieu (Cropa)

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Agents of the Perishables Network: local expertise meets global reach

The Panalpina Perishables Network was launched with ambitious growth plans in 2017. Today it has members, including agents, in 26 key countries and it keeps growing, offering customers, at both origin and destination, complete end-to-end solutions on a global scale.

Agent members of the Panalpina Perishables Network enjoy unparalleled reach thanks to solutions from field to shelf that can drive new market

opportunities worldwide.

This is especially important as more varied products and better infrastructure, production and packaging techniques, allow for an increased output.

[Meet the Panalpina Perishables Network at Fruit Logistica in Berlin to make sure your perishables travel first class.](#)

Members of the Panalpina Perishables Network benefit from streamlined processes, different modes of transport with modern cold chain management, new routes, and fast speed to market.

Additionally, members enjoy access to air freight capacity on fully-controlled flights within the Panalpina Charter Network.

All of this in a standardized manner with full supply chain visibility and global regulatory compliance.

“In the perishables industry, shippers and local forwarders have traditionally followed their own practices. By working more closely together with our agents, we can standardize a reliable and uniform environment where our customers enjoy the same experience no matter where they are,” explains Colin Wells, global head industry vertical Perishables at Panalpina.

New agents bring additional local expertise at origin and destination to the table, further strengthening Panalpina’s leading position in the perishables industry.

“Five new agents joined the Panalpina Perishables Network as official members in 2018. Together, we have increased reach and our ability to create tailored end-to-end solutions for our customers,” adds Marco Spiess, Panalpina’s global agent relations manager.

The agents that joined the Panalpina Perishables Network in 2018 were Grupo Cropa in Guatemala, MIT Cargo in Sri Lanka, TML in Pakistan, FX Logistics in Zimbabwe, and AMIT in Israel.

[*Come meet our agents and experts of the Panalpina Perishables Network at Fruit*](#)

PANALPINA
Perishables Network



Berlin
6-8 February
26/F-13



Let's talk perishables

DSV Panalpina A/S

We provide and manage supply chain solutions for thousands of companies every day – from the small family run business to the large global corporation.

Our reach is global, yet our presence is local and close to our customers. 56,000 employees in more than 80 countries work passionately to deliver great customer experiences and high-quality services.

Read more at www.dsv.com

Contacts



Maiken Riise Andersen

Press Contact

Head of Corporate Communication

Maiken.R.Andersen@dsv.com

+45 43 20 30 74



Christian Kroglund

Press Contact

Senior Director, Corporate Marketing & Communication

christian.kroglund@dsv.com

+45 28 44 22 35