

Delphi



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Delphi advisor to LeadDesk Oyj in the acquisition of Loxyssoft

Delphi has advised the Finnish publicly listed company LeadDesk Oyj in connection with the signing of an agreement to acquire the entire share capital of the Nordic companies Loxyssoft AB and Loxyssoft AS. The acquisition – which is expected to close in early January 2021 – will strengthen LeadDesk’s position as the leading SaaS contact center software vendor in the Nordics.

The debt-free purchase price is around 13.6 million euros. Additional compensation will be paid for the companies’ net cash assets. Out of the total

acquisition price, around 4.9 million euros is paid in cash and 8.7 million euros is paid as a private share issue of shares in LeadDesk. The transaction also includes a potential future cash earn-out of approx. 1.5 million euros.

LeadDesk is a fast growing and internationalizing software company, operating in the cloud-based software market in Europe. The company offers the LeadDesk cloud service for high volume sales and customer service and has grown to a leading cloud service vendor in sales and customer service in the Nordics. In 2019, the company's revenue was 12.4 million euros. LeadDesk has offices in seven European countries and the cloud service is used by over 1000 customers in 34 countries.

Delphi's team consisted primarily of [Hannah Gröndahl](#) and [Rickard Isacson](#), with assistance from [Johan Hübner](#), [Elin Broman](#), [Fredrik Nykvist](#) and [Erik Ålander](#).

Advokatfirman Delphi är en progressiv affärsjuridisk advokatbyrå med erkända specialister inom de flesta av affärsjuridikens områden. Vi är totalt 195 medarbetare, varav fler än 150 jurister. Våra kontor finns i Stockholm, Göteborg, Malmö, Linköping och Norrköping.

Genom att korsa djup affärsförståelse med nya smartare sätt att tänka, skräddarsyr vi vår service, expertis och erbjudanden efter våra klienters olika behov. Vi ger tydliga råd och rekommendationer baserade på varje klients unika affärsutmaning och är en strategisk samarbetspartner till våra klienter. Vi driver utvecklingen framåt och utmanar varandra, våra klienter och branschen med den bästa affären som mål.

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